

Client proposal checklist.

- ☐ Dates, multi-city itineraries.
- ☐ Budget ceiling / proximity vs. more space or amenities.
- ☐ Preference for rail/transit vs. Car.
- ☐ Pre/post trip extensions (nature, culture, day tours).
- ☐ Flexibility (refundable vs. non-refundable).
- ☐ Documentation timelines (passports, visas/ESTA/eTA).
- ☐ Accessibility needs.

